

**FlashPoint ZIP/ZIPX for Windows**  
**(Effective January 1, 1992)**

**Fees and Charges<sup>1</sup>**

	<u><b>U.S.</b></u>	<u><b>Canada</b></u>	<u><b>International</b></u>
Registration Fee	49.50	49.50	49.50
Disk (5.25" 1.2m)	9.00	9.00	16.00
Disk (3.50" 1.4m)	10.00	10.00	17.00
Non-US Bank Charge	15.00	15.00	25.00
Purchase Order Processing Fee	5% of Total (\$20.00 min)	No P.O. Accepted	No P.O. Accepted
Sales Tax - Texas Residents	8.25% of Total Order	N/A	N/A

**Multiple Copy Discounts<sup>2</sup>  
and Required Purchase Order Deposits**

<u><b>Quantity</b></u>	<u><b>Discount<sup>2</sup></b></u>	<u><b>Deposit on P.O.</b></u>
1 to 9	-0-%	-0-%
10 to 49	5%	10%
50 to 99	10%	10%
100 to 499	15%	10%
500 to 999	20%	10%
1000 to 1499	30%	10%
1500 to 1999	40%	10%
2000 or more	50%	10%

**Site Licenses (Single Site)<sup>3</sup>**

<u><b>Users</b></u>	<u><b>License Fees</b></u>
First 100	\$2,000
101 to 200	Add \$1500
201 to 400	Add \$3000
401 to 600	Add \$2500
601 to 800	Add \$2000
801 to 1000	Add \$1500

Add \$1500 for each 200 copy increase beyond 1000 copies

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<sup>1</sup> Fees, charges and discounts are effective January 1, 1992, but are subject to change without notice. Disk prices include an actual media charge, plus shipping and handling fees.

<sup>2</sup> Applied to registration fees only.

<sup>3</sup> Includes a single master disk copy, containing applications and documentation, and free upgrades for first year. Additional charges may apply to multiple site licenses agreements.